

Basic Information

725 South Figueroa St.
Suite 2800
Los Angeles, CA 90017-5406
Organization Size: 695
Office Size: 71
Hiring Attorney:
Ms. Kimberly Buffington

Recruiting Contact:
Mr. Rudy Mandujano
HR/Attorney Recruiting Coordinator
725 South Figueroa Street
Suite 2800
Los Angeles, California (CA) 90017
United States
Phone: 213.488.7133
rudy.mandujano@pillsburylaw.com

Compensation & Benefits

| | |
|---|---------|
| 2019 compensation for entry-level lawyers (\$/year) | 180,000 |
| Summer Compensation | |
| 2019 compensation for Post-3Ls (\$/week) | 3,462 |
| 2019 compensation for 2Ls (\$/week) | 3,462 |
| 2019 compensation for 1Ls(\$/week) | 3,462 |

Partnership & Advancement

| | |
|--|----|
| Does the firm have two or more tiers of partner? | No |
| If no, how many years is the partnership track? | 10 |

Pro Bono/Public Interest

Valerie Fitch
Senior Director of Talent Development
212.858.1718
valerie.fitch@pillsburylaw.com

| | |
|---|-----------|
| Is the pro bono information indicated here firm-wide or specific to one office? | Firm-wide |
| % Firm Billable Hours last year | 3.9 |
| Average Hours per Attorney last year | 45.2 |
| Percent of associates participating last year | 78.7 |
| Percent of partners participating last year | 57.4 |
| Percent of other lawyers participating last year | 34.8 |

Professional Development

| | |
|--|--------|
| Evaluations | Annual |
| Does your organization use upward reviews to evaluate and provide feedback to supervising lawyers? | No |
| Rotation for junior associates between departments/practice groups? | No |
| Is rotation mandatory? | No |
| Does your organization have a dedicated professional development staff? | Yes |
| Does your organization have a coaching/mentoring program | Yes |
| Does your organization give billable hours credit for training time? | Yes |

Lawyer Demographics

| | Partner/Member | Associates | Counsel | Non-traditional Track/Staff Attorneys | Summer Associates |
|---|----------------|------------|---------|---------------------------------------|-------------------|
| | Men | 25 | 13 | 11 | 2 |
| | Women | 11 | 13 | 4 | 0 |
| | Total | 36 | 26 | 15 | 2 |
| Hispanic/Latino | Men | 1 | 0 | 0 | 0 |
| | Women | 1 | 1 | 0 | 0 |
| White | Men | 22 | 9 | 8 | 0 |
| | Women | 6 | 3 | 3 | 0 |
| Black/African American | Men | 0 | 0 | 0 | 0 |
| | Women | 1 | 3 | 0 | 0 |
| Native Hawaiian/Other Pacific Islander | Men | 0 | 0 | 1 | 0 |
| | Women | 0 | 0 | 0 | 0 |
| Asian | Men | 2 | 4 | 2 | 2 |
| | Women | 2 | 4 | 1 | 0 |
| American Indian/Alaska Native | Men | 0 | 0 | 0 | 0 |
| | Women | 0 | 0 | 0 | 0 |
| 2 or more races | Men | 0 | 0 | 0 | 0 |
| | Women | 1 | 2 | 0 | 0 |
| Persons with Disabilities | Men | 0 | 0 | 0 | 0 |
| | Women | 0 | 0 | 0 | 0 |
| LGBT | Men | 2 | 0 | 1 | 0 |
| | Women | 0 | 0 | 0 | 0 |
| Veteran | Men | 0 | 1 | 1 | 0 |
| | Women | 0 | 0 | 0 | 0 |

General Practice Areas

| GENERAL PRACTICE AREAS | EMPLOYER'S PRACTICE GROUP NAME | NO. OF PARTNERS/MEMBERS | NO. OF COUNSEL | NO. OF ASSOCIATES | NO. OF ENTRY-LEVEL PLACEMENTS IN THIS PRACTICE AREA LAST YEAR | NO. OF NON-TRADITIONAL TRACK/STAFF ATTORNEYS |
|--|-----------------------------------|-------------------------|----------------|-------------------|---|--|
| Business, Corporate | Corporate | 8 | 2 | 3 | 1 | 2 |
| Environmental | Environmental | 2 | 0 | 2 | 0 | 0 |
| Business, Corporate | Executive Compensation & Benefits | 1 | 0 | 1 | 0 | 0 |
| Banking, Finance | Finance | 0 | 2 | 0 | 0 | 0 |
| Bankruptcy | Insolvency & Restructuring | 0 | 1 | 0 | 0 | 0 |
| Intellectual Property | Intellectual Property | 4 | 5 | 4 | 2 | 0 |
| Litigation | Litigation | 12 | 1 | 10 | 1 | 0 |
| Government, Regulatory, Administrative | Public Practices | 5 | 2 | 4 | 1 | 0 |
| Real Estate, Land Use | Real Estate | 2 | 1 | 1 | 0 | 0 |
| Tax | Tax | 2 | 1 | 1 | 0 | 0 |

HIRING & RECRUITMENT

| LAWYERS | Began Work In | | | | Expected 2019 |
|--|---------------|-------------------------|------|-------------------------|---------------|
| | 2017 | Prior Summer Associates | 2018 | Prior Summer Associates | |
| Entry-level | 5 | 3 | 5 | 5 | 1 |
| Entry-level (non-traditional track) | | | | | |
| Lateral Partners | 0 | | 2 | | TBD |
| Lateral Associates | 1 | | | | TBD |
| All Other Laterals (non-traditional track) | | | 1 | | TBD |
| Post-Clerkship | | | | | |
| LL.M.s (U.S.) | | | | | |
| LL.M.s (non-U.S.) | | | | | |
| SUMMER | | | | | |
| Post-3Ls | | | | | |
| 2Ls | 6 | | 2 | | 4 |
| 1Ls | | | | | |

Number of 2018 Summer 2Ls considered for associate offers 2

Number of offers made to summer 2L associates 1

General Hiring Criteria Pillsbury seeks energetic, high-performing students who possess sound judgment, determination, common sense, excellent interpersonal skills, the ability to inspire confidence, and the drive to produce high quality work and achieve outstanding results. Pillsbury's summer associates experience the firm's collaborative style by working side-by-side with attorneys in a variety of practice areas, on industry and client teams, and on issue-specific projects. Pillsbury University offers training on everything from legal writing to client service basics to effective networking. Formal reviews supplement the extemporaneous feedback provided to summer associates by our lawyers.

Diversity & Inclusion

Diversity Contact: Ms. Rosa Walker

Diversity Website/URL: <http://www.pillsburylaw.com/corporate-social-responsibility-diversity>

Organization Narrative

Pillsbury is a leading international law firm with a particular focus on the technology, energy & natural resources, financial services, real estate & construction,

and travel & hospitality sectors. Recognized by legal research firm BTI as one of the top 20 firms for client service, Pillsbury and its lawyers are highly regarded for their forward-thinking approach, their enthusiasm for collaborating across disciplines and their unsurpassed commercial awareness.

Opened 90 years ago, our Los Angeles office enjoys a diversified client base reflective of the city's original core industries of entertainment, aerospace and tourism. Over the years, our practice has expanded to include real estate, banking and finance, retail and restaurants, computer science and electrical, and e-commerce industries. Many of our clients can be found on the Fortune 500.

With more than 85 attorneys practicing in the key disciplines of litigation, corporate, government contracts and intellectual property law, the downtown Los Angeles office provides its clients with experience in the various aspects of business law.

Summer associates have often ranked Pillsbury as a top summer program in Los Angeles in the American Lawyer Student Edition survey, including #1 several years running. Our summer associates tell us it's the top-notch combination of opportunities and collegiality that makes the LA office a great place to work. Among the firm clients that have primary relationships with the LA office are Xerox, Walt Disney Co., In-N-Out Burger and The Broad Collection.

Our core practice areas here include:

Business

Our corporate practice focuses on commercial law matters, M&A, joint ventures, strategic alliances, financings and corporate matters for domestic and foreign companies ranging from start-ups to public companies in addition to counseling on financial regulatory (payments, anti-money laundering, and unclaimed property), and e-commerce. Our real estate practice focuses on counseling on leases and purchases, environmental issues, tax-advantaged investment and affordable housing matters. We also have a depth of knowledge in our finance, tax and executive compensation practices.

Environmental & Natural Resources

Home to one of the largest dedicated environmental practices in the United States, Pillsbury has had a preeminent environmental practice since the birth of environmental law itself, experience that pays dividends to clients seeking to control compliance costs, manage litigation risk or speed regulatory approvals. Our team deals with federal and state environmental regulations and permitting issues for a number of clients, including utility, energy and natural resources companies; transportation entities; real estate developers and municipalities. The Los Angeles office is also home to the Environmental & Natural Resources practice section leader.

Government Contracts & Disputes

With a large government contracts group, we represent a broad array of clients, primarily in the IT and energy sectors, on diverse issues at the federal, state and local levels. Our nationwide practice deploys highly experienced attorneys from DC and the West Coast to handle bid protests, litigate claims and conduct internal investigations. We also advise on matters ranging from data rights to security clearances, from mergers to ethics compliance and from small-business issues to international contracting. For several years, Law360 has named the team the "Government Contracts Practice Group of the Year."

Insurance Recovery & Advisory

Pillsbury's Insurance Recovery & Advisory practice has named Law360's "Insurance Group of the Year" for several years for "litigation prowess," "resounding victories," and a "sustained history of achieving great results."

Pillsbury's Insurance Recovery & Advisory group is a fast-growing policyholder-side insurance team with market-leading bona fides in the construction and energy sectors housed within one of the most well-respected global law firms headquartered in the U.S. Pillsbury boasts one of the country's largest and most diverse insurance departments with more than 55 dedicated lawyers in Washington, DC, New York, Los Angeles, San Francisco and Houston. Our firm's breadth of practice and decision to represent policyholders exclusively have provided us with a unique platform for success.

Intellectual Property

The Los Angeles office includes a number of IP litigators who serve clients in entertainment, manufacturing, retail and other industries, with a particularly strong practice in patents, trademarks, copyrights, trade secrets and rights of publicity law.

Litigation

In addition to handling commercial disputes, insurance recovery and other complex business litigation, our Los Angeles litigators have significant experience with the kinds of consumer class actions that frequently arise in California and face companies operating in America's second-largest city. Among other recent notable matters, we successfully defended Wells Fargo in a five-year class action battle over gift cards. BTI Consulting Group has recognized Pillsbury litigators as "Awesome Opponents."

Other active practice areas in the LA office include real estate, finance, tax, transportation and aviation finance, executive compensation and benefits, employment and labor, entertainment, and public practices.

Notable matters in the past year include completing one of the largest hotel and hospitality deals in 2017 with the sale of the Bacara Resort & Spa in Santa Barbara, the merger of our client the Credit Union Leasing of America, with Westlake Financial Services, and the combination of client Molecular Templates with Threshold Pharmaceuticals Inc. In addition, our trial lawyers won jury trials in 2017 for San Diego Comic-Con against a Utah-based trademark infringer and Cuker Interactive in a long-running trade secrets case against Wal-Mart Stores.

Among our pro bono activities, a group of Pillsbury lawyers in our San Diego and Miami offices teamed up to sue the St. Johns County School Board in St. Augustine, Florida, on behalf of a 16-year-old boy who is being denied access to the boys' restroom.

NALP is committed to helping make the legal profession accessible to all individuals on a non-discriminatory basis. NALP is opposed to discrimination based upon actual or perceived gender, age, race, color, religion, creed, national or ethnic origin, disability, sexual orientation, gender identity and expression, genetic information, parental, marital, domestic partner, civil union, military, or veteran status.

For more details, visit www.nalpdirectory.com

NALP Copyright 2019