

## Basic Information

20 Commerce Drive  
Cranford, NJ 07016  
Organization Size: 55  
Office Size: 53  
**Hiring Attorney:**  
By Committee By  
Committee

**Recruiting Contact:**  
Ms. Marianne Kinsella  
Legal Recruiting and Attorney Development  
Administrator  
20 Commerce Drive  
Cranford, New Jersey (NJ) 07106  
United States  
**Phone:** 908-518-6475  
mkinsella@lernerdavid.com

## Compensation & Benefits 333

2023 compensation for entry-level lawyers (\$/year) 160,000

### Summer Compensation

2023 compensation for Post-3Ls (\$/week)  
2023 compensation for 2Ls (\$/week) 3,000  
2023 compensation for 1Ls(\$/week)

## Partnership & Advancement

Does the firm have two or more tiers of partner? Yes  
How many years is the non-equity track?  
How many years is the equity track?

## Lawyer Demographics

		Partner/Member	Associates	Counsel	Non-traditional Track/Staff Attorneys	Summer Associates
	Men	22	11	7	0	0
	Women	4	8	0	0	1
	Non-binary	0	0	0	0	0
	Total	26	19	7	0	1
<b>Latinx</b>	Men	0	0	0	0	0
	Women	1	0	0	0	0
	Non-binary	0	0	0	0	0
<b>White</b>	Men	19	9	7	0	0
	Women	1	5	0	0	1
	Non-binary	0	0	0	0	0
<b>Black or African American</b>	Men	1	0	0	0	0
	Women	0	1	0	0	0
	Non-binary	0	0	0	0	0
<b>Native Hawaiian or Other Pacific Islander</b>	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
<b>Asian</b>	Men	2	2	0	0	1
	Women	2	2	0	0	1
	Non-binary	0	0	0	0	0
<b>Native American or Alaska Native</b>	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
<b>2 or More Races</b>	Men	0	0	0	NC	0
	Women	0	0	0	NC	0
	Non-binary	0	0	0	0	0
<b>Persons with Disabilities</b>	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
<b>LGBTQ</b>	Men	NC	NC	NC	0	NC
	Women	NC	NC	NC	0	NC
	Non-binary	0	0	0	0	0
<b>Veteran</b>	Men	2	1	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0

## Pro Bono/Public Interest

Keith E. Gilman  
Managing Partner  
908-654-5000  
kgilman@lernerdavid.com

Is the pro bono information indicated here firm-wide or specific to one office?	Firm-wide
% Firm Billable Hours last year	0
Average Hours per Attorney last year	3
Percent of associates participating last year	12
Percent of partners participating last year	
Percent of other lawyers participating last year	12

## Professional Development

Evaluations	Annual
Does your organization use upward reviews to evaluate and provide feedback to supervising lawyers?	Yes
Rotation for junior associates between departments/practice groups?	Case-by-case
Is rotation mandatory?	No
Does your organization have a dedicated professional development staff?	Yes
Does your organization have a coaching/mentoring program	Yes
Does your organization give billable hours credit for training time?	No

## HIRING & RECRUITMENT

LAWYERS	Began Work In				Expected
	2021	Prior Summer Associates	2022	Prior Summer Associates	2023
Entry-level	2	2	4	4	3
Entry-level (non-traditional track)	0	0	0	0	0
Lateral Partners	0	0	0	0	0
Lateral Associates	0	0	4	0	0
All Other Laterals (non-traditional track)	0	0	0	0	0
Post-Clerkship	0	0	0	0	0
LL.M.s (U.S.)	0	0	0	0	0
LL.M.s (non-U.S.)	0	0	0	0	0
<b>SUMMER</b>					
Post-3Ls	0	0	0		
2Ls	4	0	3		1
1Ls	0	0	0		

Number of 2022 Summer 2Ls considered for associate offers 2

Number of offers made to summer 2L associates 2

General Hiring Criteria The firms hires eligible candidates with a technical or engineering background, must be eligible to sit for U.S. Patent Bar or already scheduled to take the Patent Bar, Law Journal preferred, Moot Court Preferred

## General Practice Areas

GENERAL PRACTICE AREAS	EMPLOYER'S PRACTICE GROUP NAME	NO. OF PARTNERS/MEMBERS	NO. OF COUNSEL	NO. OF ASSOCIATES	NO. OF ENTRY-LEVEL PLACEMENTS IN THIS PRACTICE AREA LAST YEAR	NO. OF NON-TRADITIONAL TRACK/STAFF ATTORNEYS
Intellectual Property	Intellectual Property Law	26	7	19		

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## Diversity & Inclusion

**Diversity Contact:** Ms. Kelly Hwang

**Diversity Website/URL:** <https://www.lernerdavid.com/diversity>

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## Organization Narrative

Lerner David specializes solely in providing intellectual property counsel. Practicing no other area of law since our founding in 1969, we know IP and we do it well. The firm's intellectual property attorneys and additional professionals are highly experienced, both in breadth and depth, with all intellectual property issues. We have built a strong reputation for actively and effectively obtaining positive results for our clients - in the Patent and Trademark Office, in the courts and at the bargaining table. But it is our role as "counselors" that is of paramount importance. By providing our clients sound, practical advice, we help them make informed, intelligent choices about their business.

Members of the firm share a deep understanding of the importance of client service and furthering client business goals. With extensive experience and broad international resources, our attorneys have earned a reputation for handling intellectual property matters successfully and efficiently. At the heart of our philosophy is a belief that all intellectual property assets must work toward the satisfaction of business goals. This business-focused approach is a significant factor in our success, leading directly to many long-term relationships with our clients. They know and trust that we will never "churn" a matter, or pursue an end simply because we believe the end can be pursued successfully.

We always view business goals as paramount, and provide advice with that philosophy in mind. Both today and throughout our history, the firm has insisted on exceptionally high standards of professionalism, integrity and character.

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