

Basic Information

20 Commerce Drive
Cranford, NJ 07016
Organization Size: 55
Office Size: 53
Hiring Attorney:
By Committee By
Committee

Recruiting Contact:
Ms. Marianne Kinsella
Attorney & Client Relations, Talent
Acquisition Professional
20 Commerce Drive
Cranford, New Jersey (NJ) 07106
United States
Phone: 908-518-6475
mkinsella@lernerdavid.com

Compensation & Benefits 333

2024 compensation for entry-level lawyers (\$/year) 160,000
Summer Compensation
2024 compensation for Post-3Ls (\$/week)
2024 compensation for 2Ls (\$/week) 3,000
2024 compensation for 1Ls(\$/week)

Partnership & Advancement

Does the firm have two or more tiers of partner? Yes
How many years is the non-equity track?
How many years is the equity track?

Lawyer Demographics

	Partner/Member	Associates	Counsel	Non-traditional Track/Staff Attorneys	Summer Associates	
	Men	24	10	8	0	3
	Women	4	8	0	0	1
	Non-binary	0	0	0	0	0
	Total	28	18	8	0	4
Latinx	Men	0	1	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
White	Men	19	5	8	0	2
	Women	1	5	0	0	1
	Non-binary	0	0	0	0	0
Black or African American	Men	1	0	0	0	0
	Women	0	1	0	0	0
	Non-binary	0	0	0	0	0
Native Hawaiian or Other Pacific Islander	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
Asian	Men	2	1	0	0	1
	Women	3	2	0	0	0
	Non-binary	0	0	0	0	0
Native American or Alaska Native	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
2 or More Races	Men	0	0	0	NC	0
	Women	0	0	0	NC	0
	Non-binary	0	0	0	0	0
Persons with Disabilities	Men	0	0	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0
LGBTQ	Men	NC	NC	NC	0	NC
	Women	NC	NC	NC	0	NC
	Non-binary	0	0	0	0	0
Veteran	Men	1	1	0	0	0
	Women	0	0	0	0	0
	Non-binary	0	0	0	0	0

Pro Bono/Public Interest

Keith E. Gilman
Managing Partner
908-654-5000
kgilman@lerner david.com

Is the pro bono information indicated here firm-wide or specific to one office?	Firm-wide
% Firm Billable Hours last year	0
Average Hours per Attorney last year	3
Percent of associates participating last year	
Percent of partners participating last year	
Percent of other lawyers participating last year	

Professional Development

Evaluations	Annual
Does your organization use upward reviews to evaluate and provide feedback to supervising lawyers?	Yes
Rotation for junior associates between departments/practice groups?	Case-by-case
Is rotation mandatory?	No
Does your organization have a dedicated professional development staff?	Yes
Does your organization have a coaching/mentoring program	Yes
Does your organization give billable hours credit for training time?	No

HIRING & RECRUITMENT

LAWYERS	Began Work In				Expected 2024
	2022	Prior Summer Associates	2023	Prior Summer Associates	
Entry-level	4	3	3	2	4
Entry-level (non-traditional track)					
Lateral Partners	0	0	0	0	2
Lateral Associates	4	0	2	0	1
All Other Laterals (non-traditional track)					
Post-Clerkship					
LL.M.s (U.S.)					
LL.M.s (non-U.S.)					
SUMMER					
Post-3Ls	1	0	1	0	0
2Ls	2	0	2		4
1Ls	0	0	0		0

Number of 2023 Summer 2Ls considered for associate offers 2

Number of offers made to summer 2L associates 2

General Hiring Criteria The firms hires eligible candidates with a technical or engineering background, must be eligible to sit for U.S. Patent Bar or already scheduled to take the Patent Bar, Law Journal preferred, Moot Court Preferred

General Practice Areas

GENERAL PRACTICE AREAS	EMPLOYER'S PRACTICE GROUP NAME	NO. OF PARTNERS/MEMBERS	NO. OF COUNSEL	NO. OF ASSOCIATES	NO. OF ENTRY-LEVEL PLACEMENTS IN THIS PRACTICE AREA LAST YEAR	NO. OF NON-TRADITIONAL TRACK/STAFF ATTORNEYS
Intellectual Property	Intellectual Property Law	28	8	18	3	

Diversity & Inclusion

Diversity Contact: Ms. Kelly Hwang

Diversity Website/URL: <https://www.lernerdavid.com/diversity>

Organization Narrative

Lerner David specializes solely in providing intellectual property counsel. Practicing no other area of law since our founding in 1969, we know IP and we do it well. The firm's intellectual property attorneys and additional professionals are highly experienced, both in breadth and depth, with all intellectual property issues. We have built a strong reputation for actively and effectively obtaining positive results for our clients - in the Patent and Trademark Office, in the courts and at the bargaining table. But it is our role as "counselors" that is of paramount importance. By providing our clients sound, practical advice, we help them make informed, intelligent choices about their business.

Members of the firm share a deep understanding of the importance of client service and furthering client business goals. With extensive experience and broad international resources, our attorneys have earned a reputation for handling intellectual property matters successfully and efficiently. At the heart of our philosophy is a belief that all intellectual property assets must work toward the satisfaction of business goals. This business-focused approach is a significant factor in our success, leading directly to many long-term relationships with our clients. They know and trust that we will never "churn" a matter, or pursue an end simply because we believe the end can be pursued successfully.

We always view business goals as paramount, and provide advice with that philosophy in mind. Both today and throughout our history, the firm has insisted on exceptionally high standards of professionalism, integrity and character.

NALP is committed to helping make the legal profession accessible to all individuals on a non-discriminatory basis. NALP is opposed to discrimination based upon actual or perceived gender, age, race, color, religion, creed, national or ethnic origin, disability, sexual orientation, gender identity and expression, genetic information, parental, marital, domestic partner, civil union, military, or veteran status.

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